SPONSORS DONATIONS ENSURE BRIGHTER 2021-22

The COVID-19 pandemic halted all in-person recruiting activities through June 1, 2021, but thanks to the generosity of our Athletic Sponsors, Big Green coaches had the funding needed to get right back on the road and navigate the evolving recruiting landscape.

During 2020-21, our members contributed $418,732 in support of the recruiting efforts of our coaches – an incredible feat during this unprecedented time. With the Class of 2025 already committed when recruiting commenced, our coaches immediately utilized these resources to engage the next class of elite Dartmouth student-athletes.

With dramatically reduced expenses last year (details on page 2) the money raised is being used to address critical short and long-term recruiting needs. This year we were able to invest $206,905 into the Sponsors endowment which will support our future. The remaining balance of $200,000 is carrying over to help fund our immediate needs. The biggest challenges facing our coaches right now are:

- Rising costs of all travel.
- Backlog of recruits who they need to bring to campus and evaluate on the road.
- The current campus COVID restrictions that require recruits to be housed in hotels instead of in the dorms.

Official visits for current high school juniors and seniors are now under way and we’ll be relying on our Athletic Sponsors to once again give our coaches the recruiting edge!

SPONSORS FUEL UPGRADED FLEET OF RECRUITING CARS

Bringing high-impact recruits to Hanover and subsidizing our coaches’ recruiting travel are cornerstones of the Sponsor program, but our coaches also rely on the Sponsors to fund a fleet of recruiting cars used for regional travel. With more than 130 Sponsored athletes hailing from New England, New York and New Jersey over the past three years, our ability to evaluate these prospects in person, and often on short notice, is critical for our success.

Thanks to the generosity of our Sponsors, the coaches will soon have access to four new Toyota Rav4 hybrid vehicles. These are being added to the existing fleet of four Toyota Camrys (also hybrids).

The new Rav4’s feature all-wheel drive and will allow more coaches to safely hit the road in their search for the next elite student-athletes.
### 2020-21 Financial Summary


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</table>

### Recruiting Travel Trends

- **Sponsored Recruits’ Visits**
- **Coaches’ Recruiting Travel**

![Graph showing Recruiting Travel Trends]

#### Key Points:
- **Carry-over from 2019-20**: $105,580
- **2020-21 Income**:
  - Contributions from Sponsors: $418,732
  - Endowment fund income: $67,238
  - Income: $485,970
- **2020-21 Expenditures**:
  - Transportation of recruits: ($2,988)
  - Coaches’ recruiting cars: ($20,894)
  - Coaches’ recruiting trips: ($141,032)
  - On-campus recruiting expenses: $0
  - Coaches’ cell phones: ($19,731)
  - Transfer to endowment: ($206,905)
  - Expenditures: ($391,550)
- **Carry-over to 2021-22** (essential to cover costs early in fiscal year): $200,000
- **2020-21 Trips** by Recruits for Fall 2021 Enrollment:
  - Total: 3
  - Total average trip cost: $699

*Basketball is the one sport in which the NCAA allows schools to pay for the transportation of parents, so the average trip cost is significantly higher.*
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The top ten classes in each category are noted by rank (#). Individual Leadership donors gave $600 or more; Class Leadership gifts are $1,200 or more. * Denotes gift distribution from Class endowment.
### 2020-21 Financial Summary

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<tr>
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<td>$484,152</td>
<td>$462,423</td>
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<td>$511,903</td>
<td>$527,130</td>
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<td>284</td>
<td>284</td>
<td>321</td>
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<td>211</td>
<td>212</td>
<td>188</td>
<td>193</td>
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</table>

### Recruiting Travel Trends

- **Athletic Recruits in the Class of 2025**
- **Dartmouth Athletic Sponsors**

### Impact by Sport 20-21 Annual Report.xlsx

**Average Visited as Number Enrolled**

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<th>Trips by Recruits for Fall 2021 Enrollment</th>
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<tr>
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FOLLOW THE BIG GREEN

Competition is back! Follow your favorite teams in person or virtually.

**Video Streaming:** Again this year, ESPN+ offers live streaming of hundreds of Ivy League athletic events, plus many other collegiate conferences and professional sports. Coverage of Ivy football, basketball, and hockey features multiple HD cameras, replays, and professional announcers for most games, while HD video is also available in other sports. Visit [plus.espn.com](http://plus.espn.com) to sign up for just $6.99/month or $69.99/year.

**Tickets** for Dartmouth Football, Soccer, Basketball, and Hockey are now on sale through DartmouthSports.com or by calling (603) 646-2466. Digital tickets are now available for all home events.

**Receptions:** All Sponsors are cordially invited to attend pre-game receptions prior to each home football game, with complimentary food and beverages beginning two hours before kick-off. Co-hosted by the Friends of Dartmouth Football, you’ll find our tent adjacent to the West Stands at Memorial Field.

If you prefer the convenience of renewing online, just visit [DartmouthSports.com/Sponsors](http://DartmouthSports.com/Sponsors). With a single credit card transaction, you may give to multiple funds, including Dartmouth Athletic Sponsors, Friends Groups, and the Athletic Director’s Fund for Excellence. Please also consider the convenience of recurring gifts which may be scheduled on a monthly, quarterly, or annual basis.

Many thanks and Go Big Green!

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### 2018-21 SPONSORED TRIPS BY STATE

(582 TOTAL)

[Map of sponsored trips by state]

Not Shown:
- Alaska (2)
- Hawaii (2)
- Canada (25)
- Africa (3)
- Australia (5)
- Europe (15)

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### ATHLETIC SPONSORS ADVISORY BOARD

John Engelman ’68, Alumni Coordinator

Martha Johnson Beattie ’76
Ed Blalas ’01
Dave Bradley ’58
Bill Carpenter ’50

Lindsay Bowen Coe ’00
Bill Colehower ’59
Barry Harwick ’77
Bob Haynes ’73

John Huelskamp ’06
Ann Munves Malenka ’80
Bill Mitchell ’79
Nick Pappas ’12

Katie Harris Robbins ’85
Bill Thomas ’94
Cindy Winship ’97
<table>
<thead>
<tr>
<th>$5,000 or more</th>
<th>$600 - $1,199</th>
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<tbody>
<tr>
<td><strong>Alumni</strong></td>
<td><strong>Alumni</strong></td>
</tr>
<tr>
<td>Anonymous</td>
<td>Parke Sickler* ’51</td>
</tr>
<tr>
<td>Margaret Anne Leede W’49 DP</td>
<td>Ronald Dougherty ’54</td>
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<tr>
<td>Eric Eichler ’57</td>
<td>Daniel McCarthy ’54</td>
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<tr>
<td>Nancy &amp; Michael Brown ’57 DP</td>
<td>Carol Mullins W’54 DP</td>
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<td>Nancy &amp; Robert Downey ’58 DP</td>
<td>Jane &amp; Richard Page ’54 DP</td>
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<tr>
<td>Marjorie &amp; Russell Boss ’61 DP</td>
<td>Schuyler Huntoon ’55</td>
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<td>Thomas Laris ’62</td>
<td>Jack Billhardt ’56</td>
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<td>Glenda &amp; Fritz Corrigan ’64 DP</td>
<td>John Donnelly ’57 DP</td>
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<td>John Engelman ’68</td>
<td>Jane &amp; Josiah* Stevenson IV ’57 DP</td>
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<td>Helen &amp; Peter Fahey ’68 DP</td>
<td>Lenita &amp; Raymond Robbins ’58 SP</td>
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<tr>
<td>Sandra ’72a &amp; Arthur Irving ’72a DP</td>
<td>Tina &amp; William Colehower ’59</td>
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<td>Susan &amp; Stephen Mandel Jr. ’78 DP</td>
<td>Joan &amp; Peter Jaffe ’59 DP</td>
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<td>Simone &amp; Tench Cox ’80 DP</td>
<td>Barry Smith ’59</td>
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<tr>
<td>Cecilia &amp; Stuart West* ’80</td>
<td>Arthur Kelton Jr. ’61</td>
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<tr>
<td>Terence &amp; Gail Boudreaux ’82 DP</td>
<td>Donald O’Neill ’61</td>
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<td>Vincent Dowling Jr. ’82 DP</td>
<td>Ann &amp; Charles Balch ’62</td>
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<td>Laurie &amp; Brian Conroy ’86</td>
<td>Hugh Johnson Jr. ’62</td>
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<td>Christopher Egan ’98</td>
<td>Elizabeth &amp; William Pierce ’62 DP</td>
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<tr>
<td>Sarah Irving ’10</td>
<td>Joseph Cathright Jr. ’63</td>
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<td><strong>Parents</strong></td>
<td>Clayton Hering ’63</td>
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<tr>
<td>Dorothy Byrne DP</td>
<td>Mary &amp; George Sullivan Jr. ’63 DP</td>
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<td>Karen &amp; John Krehbiel Jr. DP</td>
<td>Christopher Wiedenmayer ’63</td>
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<td>Other</td>
<td>Maryellen &amp; Frank Herringer ’64 DP</td>
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<tr>
<td>Joseph Moglia</td>
<td>Matthew Donaldson Jr. ’67</td>
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<tr>
<td><strong>$1,200 - $4,999</strong></td>
<td><strong>$300 - $599</strong></td>
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<td><strong>Alumni</strong></td>
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<tr>
<td>Anonymous</td>
<td>JoAnn Harper ’47a</td>
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<tr>
<td>Judith Cross W’48 W’50</td>
<td>Marjorie Cross W’50</td>
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<tr>
<td>Alan Smith ’52</td>
<td>Dorothy McCulloch W’50 DP</td>
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<td>Dorothy &amp; Jerome Goldstein ’54 DP</td>
<td>Ann &amp; John McDonald Jr. ’51 DP</td>
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<td>John Edison ’56</td>
<td>Jo Ann &amp; Peice McKee ’51 DP</td>
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<td>Richard Leaman Jr. ’56</td>
<td>Amy &amp; Henry Nachman Jr. ’51 DP</td>
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<td>Gershen Abraham ’58 DP</td>
<td>James Churchill ’52</td>
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<td>Jerry Manne ’58</td>
<td>Terence Malone ’52</td>
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<td>James Giddens ’59</td>
<td>Jane &amp; John Unkles Jr. ’52 DP</td>
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<td>Mary &amp; John Herrick ’60 DP</td>
<td>Harriet Warm &amp; Richard Blum ’53 DP</td>
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<td>Robert M. Phillips ’60</td>
<td>Harlan Fair ’53</td>
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<tr>
<td>Arthur Johnson ’61</td>
<td>Richard Fleming ’53</td>
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<td>James McElhinney ’61</td>
<td>Patricia &amp; Frederick Gieg Jr. ’53 DP</td>
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<tr>
<td>David Gundy ’62</td>
<td>Jean &amp; Richard Lena ’53 DP</td>
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<td>Frank Mori ’62</td>
<td>David Conlan ’55</td>
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<td>Michael Parish ’62</td>
<td>Iris &amp; Robert Fanger ’55 DP</td>
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<td>Nancy &amp; John Walters ’62 DP</td>
<td>Carole W’47 &amp; John French III ’55 DP</td>
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<tr>
<td>Olivia &amp; Douglas Floren ’63 DP</td>
<td>Michael Gorton ’55</td>
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<tr>
<td>Cheryl &amp; Steven Rosen ’63 DP</td>
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HONOR ROLL OF DONORS

Dartmouth Athletic Sponsors 2020-21

Elizabeth & James Nelsen ’55 DP
Connie ’75a & Harry Sheehy ’55a
Lois & Lawrence Scammon Jr. ’56 DP
Jane Noyes Bancroft W’57
Anne & Duncan Barnes ’57 DP
William Flood ’57
Robert Rex ’57
Alan Baker ’58
Bruce Gemberling ’58
Stanley Cundy Jr. ’59
Gail & Stuart Hanson ’59 DP
Sally & Richard Jaeger ’59 DP
Eleanor Lacoss W’59
Vicki & James Lust ’59 DP
Margaret & William Morton, Jr. ’59 DP
Gerald Wunderlich ’59
Richard Chase Jr. ’60
Malora & William Gundy ’60 DP
Hila Lyman W’60
Sandra & Bruce Molinaroli ’60 DP
Nicholas Muller III ’60
Roger Schaef er ’60
Dudley Smith ’60
Ruth & Peter Bleyer ’61 DP
Christine & Denny Denniston, Jr. ’61 DP
John Henry III ’61 DP
Gerald Kaminisky ’61
Gordon Aydelott ’62
Elizabeth & Robert Bysshe ’63 DP
Claire & Samuel Cabot III ’63 DP
Thomas & Kimberly Hoyt ’63a
Stephen Lister ’63
Theodore Morehouse ’63
William Russell III ’63
Wayne Sloper ’63
Richard Swett ’63
Ehney Camp III ’64
Kenneth Lapine ’64
Louise & Arthur McGinnies ’64 DP
Emily Fine & Stephen Stein ’64 DP
Peyton Storl ’65
Jane & William Higgins ’66 DP
Joyce & Paul Killebrew ’67 DP
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James Cruickshank ’68
William Rich ’68 DP
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Suzanne & Jeffrey Bloomberg ’69 DP
Barbara & Charles Haldeman Jr. ’70 DP
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Allen Barrett Jr. ’71
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Valerie Armento ’73
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William Kellogg ’73
William Nisen ’73
Sarah Kahn & Richard Routhier ’73 DP
Bruce Stuart ’73
Michael Draznik ’74 DP
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Sheeri ’82 & Curtis Oberg ’78 DP
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Diana & William Conway Jr. ’79 DP
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Thomas Kuchar ’79
Bray ’79a & William Mitchell ’79 DP
Caryn & Jon Zehner ’79 DP
Gregory Henry ’80
Edward Laux ’80
Andrew Sheehan ’80 DP
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Leslie ’81 & David Shula ’81 DP
Richard Monteuith ’82
Maren Jean Christensen ’83
Sheila & Daniel Goggin Jr. ’83 DP
Charles Goss ’84
Lynda & Mark Sachleben ’86 DP
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Matthew LeBlanc ’92
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Richard Morgner Jr. ’92
David McKeand ’92
Rox ’93 & Thomas Nieman ’92
Cynthia Hansel Sherlock ’92
Jennifer ’93 & John Goff ’93
Brian Eller ’94
Michelle ’94 & Jason Fortier ’94
Jacob Isler ’96
Lindsay ’00 & Marcus Coe ’00
Curtis Pelle ’00
Katherine & Edward Bialas ’01
Margaret ’00 & David Chalmers ’01
John Huelskamp ’06
Kathleen ’10 & Justin Pratt ’06
Parents
Carolyn & Richard Bower DP
Margaret Dooley DP
Linning & Randy Garber DP
Cristina & Andrew Herskovitz DP
Holly Knight & Robert Millar DP
Other
Ann & Joe Davis
Neil Marks
Bonnie & Carl Wallin

Up to $299

Alumni
Virginia Allison W’42 DP
Stanley Geller *’47
Anne Hartmann W’49
Douglas Thomson ’49
Raymond Truncellito ’49 DP
Agnes & William Carpenter ’50 DP
Joel Leavitt ’50 DP
Michael Choukas Jr. ’51 DP
Nancy & James Mitchell, Jr. ’51 DP
Gilbert Mueller Jr. ’51
Nancy Mullen W’51
John Skewes ’51
Dolores & Haviland Smith, Jr. ’51 DP
Judith Grocott W’52
Frank Logan ’52
William Montgomery ’52
JoAnn* & Charles Queenan Jr. ’52 DP
Ronald Lazar ’53 DP
Anne & Robert Simpson ’53 DP
Barbara Allen & Mark Smoller ’53 DP
Kathleen & Robert Collimore ’54 DP
Lucia Putnam W’54
Milton Aronowitz Jr. ’55
Lester Henderson Jr. ’55
Allen Keith ’55
Kenneth Lundstrom ’55
Diana & Douglas Melville Sr. ’55 DP
Allen Root ’55 DP
Patricia Veator W’55 DP
Carolyn & Glendon French ’56 DP
Naomi & Philip Lippincott ’57 DP
John Bennett ’58
Ann & David Bradley ’58 DP
Linda & James Crawford ’58 DP
Sally & Ralph Manuel ’58 DP
Robin & Samuel Smith ’58 DP
James Spence Jr. ’58
Linda & John Trimble ’58
Thomas Aley, Jr. ’59
Elizabeth & Richard Bareuther ’59
Ray Becker ’59
Kurt Christiansen ’59
Dona & John Ferries ’59 DP
Wayne French ’59
Richard Hoehn ’59
Charles MacVean ’59
Thomas Magill ’59
David Marshall ’59
C. P. Montgomery Jr. ’59
Michael Nolen ’59
Peter Schreier ’59
Malcolm Swenson ’59
Elizabeth & James Wooster III ’59 DP
Mary & Philip Kron ’60
Brooke & James Adl er ’60 DP
Joel Alward ’60
Robert Boye ’60
Gordon DeWitt ’60
Michael Heitner ’60
Gail & David Hiley ’60 DP
Robert Virostek ’60
Kristin & Charles Chapman Jr. ’61 DP
FJ Eicke ’61
HONOR ROLL OF DONORS

Dartmouth Athletic Sponsors 2020-21

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Patricia & Victor Rich ’61 DP
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James Biggs ’62
Bruce Feldman ’62
Bonnie & David French ’62
Helen & Carl Jaeger ’62 DP
Stuart Johnson ’62
Judith & Thomas Komarek ’62 DP
Jill & John Schiffman ’62 DP
Bruce Baggaley ’63
Thomas Chandler ’63
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Charles Goldthwaite Jr. ’63
Melvyn Meyers ’63
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Garth Gregory ’64
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Jeffrey Futter ’66
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James Menter ’67
Dennis Donnhue ’68
James Eldridge ’68
Daniel Hedges ’68 DP
Michael Lenehan ’68
Marlene & James Kurtz ’68 DP
Fred Wolf, Ill ’68
William Stableford ’69 DP

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Thurman Lowans ’72
Margaret & John Manning ’72 DP
Barbara & Sheldon Prentice ’72 DP
William Schur ’72
Donna & Bruce Douglas ’73 DP
Michael Klupchak ’73
Virginia & Frederick Riggall ’73 DP
Judith ’76 & Thomas Csatari ’74 DP
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John Sample ’74
Deborah & Jack Thomas ’74 DP
Barbara ’75 & Mark Ransom ’74
Rebecca Wehrenberg W ’74 DP
Robert Hittle ’75
Alan Markman ’75
Beverly & Jeff Sassorossi ’75
Martha ’76 & Jim Beattie ’76 DP
Andrew Gettinger ’76
Rebecca & Jeffrey Cutts ’77
Katherine Stiassni & Edward Nunes, Jr. ’77
Sanford Emery ’78
Todd Hemphill ’78
John Henry Hugo ’78
David King ’78
Nancy ’79 & Walter Malmquist II ’78
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Colleen Sullivan Bartlett ’79
Karen & Robert Brace ’79 DP
Philip Coffin ’79
Barbara & John Currier ’79
Susanne & Lafayette Ford ’79 DP
Burton Gray ’79 DP
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Getchen & Brian Boyer ’80 DP
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Marion & Franklin Leddy ’80
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Scott Sims ’89
Victor Smith ’89 DP
Matthew Walko ’89
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James MacDonald ’92
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Kenneth Bower ’94
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Jon Aljancic ’97
Thomas Kirkpatrick ’97
Keith Zadourian ’98
Matthew Shevlin ’99
Erin Dromgoole ’01
Jeremy & Kristin Wright ’02
Michael Mozer ’05
Meghan Stroh & Benjamin Salmon ’10
Hayley Daniell ’12

Year
Class
Gifts
Total

1983 14 1 $2,750
1982 16 3 $14,330 (6)
1980 29 (3) 8 $26,050 (2)
1979 28 (4) 5 $7,508
1978 34 (2) 8 $13,525 (7)
1977 10 3 $6,228
1975 15 4 $6,228
1974 11 2 $3,424 $1,500 (10)
1972 16 3 $8,035 $2,000 (8)
1971 13 3 $7,750 $471
1970 9 2 $1,900
1969 11 3 $4,000 $1,200
1968 18 (9) 8 $40,400 (1) $1,000
1967 11 3 $5,400 $1,200
1966 12 0 $780 $2,400 (7)
1965 15 4 $7,650
1963 28 (4) 6 $10,175 (9) $10,731 (1)
1962 20 (7) 8 $17,000 (3) $5,000 (3)
1961 18 (9) 5 $16,225 (4) $2,500 (6)
1960 21 (6) 2 $5,850 $3,000 (5)
1957 13 4 $12,850 (8) $5,000 (3)
1956 10 3 $5,000
1954 20 (8) 5 $3,800 $4,741* (4)
1952 20 (8) 1 $2,925
1951 14 0 $2,550
1950 9 0 $1,350
1949 7 1 $5,300
1948 2 1 $3,000 $590
1947 5 0 $400 $250
1946 2 0 $0
1945 1 0 $0
1944 1 0 $0
1941 1 0 $0
1940 1 0 $0
1985 7 2 $2,550
1987 10 1 $1,200
1989 9 2 $2,525
1990 9 0 $300
1992 15 0 $2,992
1995 4 0 $0
1996 7 0 $540
2003 3 0 $0
2004 2 0 $0
2005 4 0 $100
2011 2 0 $0
2012 5 0 $215
2014 2 0 $25
2016 2 0 $0
2018 1 0 $0
2019 1 0 $20
Matching $843
Subtotal: 829 138 $336,764 $55,518
Others 24 1 $7,328
Parents 34 16 $55,518
Classes 34 16 $55,518

*Denotes deceased